

<b>Annuity Industry Estimates</b> (Dollars in billions)						
	4Q 2009	4Q 2008	Pct Chg Q4/Q4	Total 2009	Total 2008	Pct Chg 09/08
<b>Variable</b>						
Separate accounts	24.8	\$22.3	11%	\$90.8	\$113.8	-20%
Fixed accounts	8.2	11.5	-29	37.2	41.9	-11
<b>Total Variable</b>	<b>33.0</b>	<b>33.8</b>	<b>-2</b>	<b>128.0</b>	<b>155.7</b>	<b>-18</b>
<b>Fixed</b>						
Book value	9.5	16.4	-42%	53.2	50.7	5%
Equity indexed	7.0	7.2	-3	29.9	26.7	12
Market value adjusted	1.5	7.4	-80	14.4	17.6	-18
Fixed deferred	18.0	31.0	-42	97.5	95.0	3
Fixed immediate	1.8	2.1	-14	7.5	7.9	-5
Structured settlements	1.3	1.7	-24	5.6	6.4	-13
<b>Total Fixed</b>	<b>21.1</b>	<b>34.8</b>	<b>-39</b>	<b>110.6</b>	<b>109.3</b>	<b>1</b>
<b>Total</b>	<b>\$54.1</b>	<b>\$68.6</b>	<b>-21%</b>	<b>\$238.6</b>	<b>\$265.0</b>	<b>-10%</b>
Industry estimates reported for fourth quarter 2009 based upon data from 62 companies, representing 97 percent of total sales.						

Source: U.S. Individual Annuities (2009, 4th quarter)  
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