



Attendees Titles and Companies

Job Title:	Company Name:
Client Care	Accenture
Pre-Sales Manager	Accenture
Sales and Client Management Lead	Accenture
Senior Manager - Sales	Accenture Life & Annuity Software
National Account Manager	Accuity
Senior Sales Executive	Adlib Software
Chairman	Afficiency Inc.
Senior Manager, Product Development	Aflac Group
Head of Strategy and Business Management - Life, Health & Disability	AIG
Program Manager	AIG
Senior Product Configurator	AIG
Vice President, Marketing Communications Life Insurance	AIG
Consultant Underwriting Operations/Risk Management	Alfano Consulting
Manager	Allianz
Senior Director, Compliance	Allianz Life Insurance of North America
Actuary	Allstate
Audit Manager	Allstate
Manager	Allstate
Sr. Manager	Allstate
Market Research & Strategy Manager	Allstate Financial
Senior Manager	Allstate Financial
Senior Manager	Allstate Insurance Co.
Director, Product Management	Allstate Life
President	Altium Insurance Services
AVP	American Amicable
Counsel	American Council of Life Insurers
Manager, Legislative & Regulatory Information	American Council of Life Insurers
Managing Director, Conference Development	American Council of Life Insurers
Meeting Planner	American Council of Life Insurers
Regional Vice President, State Affairs	American Council of Life Insurers
Senior Vice President, Taxes & Retirement Security	American Council of Life Insurers

VP, Chief Counsel & Deputy, State Relations	American Council of Life Insurers
VP, Taxes and Retirement Security	American Council of Life Insurers
Underwriting Director	American Enterprise Group
Product Design Sr. Spec.	American Family Insurance Group
Staff Actuary	American Family Life
Training Development Consultant	American Family Life
President and CEO	American Fraternal Alliance
VP & Senior Actuary Manager	American Heritage Life
AVP, Product Development Process	American National
National Sales Manager	American Specialty Health
Senior Marketing Manager, Product Development	Americo
Director, Admin Systems	Americo Financial Life and Annuity
Director Application Development	Ameriprise
Sr. Director, Marketing	Ameriprise Financial/RiverSource Insurance
Enterprise Architect	Ameriprise Financial/Riversource Life
2nd VP, Individual Underwriting Operations	Ameritas
Marketing Strategy Manager	Ameritas
Sales Development Strategist	Ameritas
Vice President of Operations	Ameritas
VP Sales Development	Ameritas
VP Strategic Initiatives, Ind., RP, and AIC	Ameritas
Assistant Vice President, Life Technology Services	Amica Life
Sales Manager	Amica Life
Technology Services Officer	Amica Life
Vice President	Amica Life
Account Executive	Appian
Industry Marketing Manager, Insurance	Appian
President	Associated Consulting Enterprises, Inc.
Director, Agent & New Business Administration	Assurity Life
Director	Astadia
CCO	Asysco
Sales Director, North America	Asysco
Head of Life Risk	AXA Equitable Life
Sales Director	Axe Group
Strategic Business & Technology Advisor	Axe Group
VP Information Services	Baltimore Life Insurance
VP, Insurance and Financial Services	Best Doctors, A Teladoc Company
VP of Marketing	BFC
Director Customer Communications	Broadridge Financial Solutions
Executive Advisor	CalcFocus
Partner	CalcFocus
Vice President	Capgemini
Wealth Research Specialist	Capital Group Companies

SVP	Catholic Financial Life
Vice President & Chief Actuary	Catholic Financial Life
VP, HR and Compliance	Catholic Financial Life
Manager - New Business and Member Services	Catholic Order of Foresters
Marketing Project Specialist	Catholic Order of Foresters
VP of Business Analysis and IT	Catholic Order of Foresters
Consultant	CDR Optimal Consulting Group
Head of America's Life and Health	Celent
Senior Analyst, Life, Annuity & Health	Celent
Director & Sales Leader	Cerner Corporation
Marketing Partner	Cerner Corporation
Deputy General Manager	China Taiping Insurance Group Ltd
Account Executive	Cincom Systems
Director of Global Product Marketing	Cincom Systems
Director Partner & Customer Relations	Cincom Systems
Partner/Customer Relations	Cincom Systems
Tradeshow Manager	Cincom Systems
Business Development Manager	ClaimVantage, Inc.
Senior Managing Actuary	CNO Financial
Strategy Lead	Colorado Bankers Life
Audit Director	Columbian Financial Group
Founder & CEO	Competiscan, LLC
Research Analyst	Competiscan, LLC
VP, Research	Competiscan, LLC
Business Development Executive	Concentrix
Business Development Executive	Concentrix Insurance Solutions
Business Development Executive	Concentrix Insurance Solutions
Senior Director, Sales	Concentrix Insurance Solutions
Senior Vice President	Concentrix Insurance Solutions
VP Corporate Development	Conversica
Agency Vice President	COUNTRY Financial
VP and Corporate Controller	COUNTRY Financial
Managing Actuary, Pricing	CUNA Mutual Group
Product Management	CUNA Mutual Group
Senior Product Manager	CUNA Mutual Group
Business Development Manager	dacadoo
General Manager & VP Sales	dacadoo
Vice President	Dai-ichi Life Holdings, Inc.
Manager, New Business	Dearborn National
Managing Director	Deloitte Consulting
Business Development Manager	DMS
Senior Manager Life & Wealth Sales Solutions	DXC
Offering Sales Specialist	DXC Technology

Principal Offering Sales	DXC Technology
Principal Offering Sales Executive	DXC Technology
Product Specialist	Edward Jones
Senior Solutions Training Specialist	Edward Jones
Sr. Specialist - Insurance	Edward Jones
Marketing Supervisor	ELCO Mutual Life & Annuity
Agency Coordinator	ELCO Mutual Life and Annuity
VP, Enterprise Sales	Epsilon
Vice President, Insurance Sales - US	Equisoft
Director- Solution Sales	Equisoft/UCT
Vice President of Information Systems	EquiTrust Life Insurance Company
Senior Manager	Ernst & Young
Agency Sales Executive	EverQuote
Manager, Field Marketing	EverQuote
Director Ins. Business Development	ExamOne
AVP, Solutions Consulting	EXL Service
Global Head, Digital Customer Acquisition	EXL Service
Vice President	EXL Service
Vice President	EXL Service
Vice President, Life and Annuities	EXL Service
VP, Customer Experience	EXL Service
Actuarial manager	EY
Actuary	EY
Associate Director	EY
Senior Manager	EY
Partner	Faegre Baker Daniels LLP
Partner	Faegre, Baker, Daniels LLP
Life New Business Manager	Farm Bureau Financial Services
Enterprise Architect	Farm Bureau Insurance
IT Director - Life, Data & Financial Services	Farm Bureau Insurance
Managing Partner	Farm Bureau Insurance of Michigan
Director of Life Actuarial	Farm Bureau Life Ins. Co. of Michigan
SVP Product Development	FAST
Solutions Consultant	FAST Technology
Vice President	Fast Technology
VP Life Actuarial	FBL Financial Group
CIO	Fidelity & Guaranty Life
National Account Manager Life	Fidelity & Guaranty Life
AVP of Strategy	Fidelity Life Association
Chief Marketing Officer	FINEOS
Senior Manager, Strategic Initiatives & Business Effectiveness	Foresters Financial
Senior Product Manager	Foresters Financial

VP and Distinguished Analyst	Gartner
VP, Marketing and Account Management	General Re Life Corp
Event Manager	George P. Johnson Experience Marketing (c/o IBM)
Director, Product Development	Gerber Life
Actuarial Programmer	GGY
Actuary	Global Atlantic
Sr. V.P. Direct Marketing	Globe Life and Accident Insurance Company
Assistant Actuarial	Globe Life Insurance Company
Assistant Actuary	Globe Life Insurance Company
Vice President	Gryphon Investors
Data Management & Reporting	Guardian Life
Director, Life Operations	Guardian Life
Manager	Guardian Life
Marketing Manager	Guardian Life
Marketing Manager	Guardian Life
New Business Manager	Guardian Life
Financial Reporting Actuary	Hannover Life Re Bermuda
SVP, FS	Hannover Re
Presales IT Engineer	Hitachi, Ltd
Staff	Hitachi, Ltd.,
Director of Actuarial Services	Homesteaders Life Company
Director, Insurance Solutions Practice	Hyland Software
Industry Account Manager	Hyland Software
Strategic Account Manager	Hyland Software
Executive Vice President, Group Benefits and Retirement Solutions	iA Financial Group
Associate Partner, Big Data Strategy and Analytics	IBM
Associate Partner, GBS Cognitive, Big Data & Analytics, Financial Services Sector Associate Partner, GBS Cognitive, Big Data & Analytics, Financial Services Sector	IBM
Business Solutions Executive - IBM	IBM
Cognitive Sales & Delivery Lead, Insurance	IBM
Global Insurance Industry Executive, Associate Partner Global Business Services	IBM
NA Performance Marketing Event Specialist	IBM
Senior Managing Consultant	IBM
Vice President & Partner Cognitive Big Data and Analytics Financial Services Sector	IBM
Head of Solutions Design	Infosys McCamish
Solutions Design Lead Consultants	Infosys McCamish Systems
Insurance Regulator	Ins. Dept. of New Hampshire
Director of Advertising / Account Services	Insurance Forums / Insurance Selling Magazine
Editor	Insurance Selling Magazine

VP, Illustration Sales & Product Manager	Insurance Technologies
VP, Sales FireLight	Insurance Technologies
Managing Editor	InsuranceNewsNet
Account Manager	iptiQ by Swiss Re
International Market Development	ISI Group of Companies
AVP, Life Operations	ivari
Director, Life Products, Marketing and Illustrations	ivari
Assistant Vice President	John Hancock
AVP, New Business Operations	John Hancock
AVP, US Division Operations	John Hancock
Director of Consumer Insights and Market Research	John Hancock
Director	Keane
Senior Vice President, Secretary & Group Counsel	Kemper Corporation
Keynote Speaker	Landmark Research Group, LLC
Director, Product Development and Marketing	Legacy Marketing Group
Director of Strategy	LexisNexis Risk Solutions
Manager, Client Services	LexisNexis Risk Solutions
Senior Director, Sales Operations	LexisNexis Risk Solutions
Vertical Marketing Manager	LexisNexis Risk Solutions
Director of Business Analysis	Liberty Mutual
CMO & Director of Sales	LIDP Consulting Services
Software Engineer	LIDP Consulting Services
Chief Marketing & Digital Officer	Life Happens
Brand Director	Life.io
Founder & CEO	Life.io
SVP, Revenue	Life.io
Marketing Manager	LifeTrends
Product Analyst	LifeTrends
Product Analyst	LifeTrends
Senior Analyst	LifeTrends
Assistant Managing Director	LIMRA
AVP, Public Relations	LIMRA
Business Development Manager, Talent Solutions	LIMRA
Commercial Research	LIMRA
Corporate Vice President	LIMRA
Corporate Vice President	LIMRA
Corporate Vice President and Director, Insurance Research	LIMRA
Corporate Vice President of Client and Communications Strategy	LIMRA
Director of Analytics	LIMRA
Director, Business Development	LIMRA
Director, Conferences	LIMRA
Insurance Product Research Analyst	LIMRA

LIMRA Multimedia Team	LIMRA
Meeting Planner	LIMRA
Member Relations Director	LIMRA
Multi-Media Manager	LIMRA
Research Actuary	LIMRA
Research Analyst	LIMRA
Research Director	LIMRA
Research Program Manager	LIMRA
Senior Conference Coordinator	LIMRA
Senior Meeting Planner	LIMRA
Senior Multimedia Specialist	LIMRA
Senior Research Director	LIMRA
Senior Vice President and Director, LIMRA Research	LIMRA
Vice President, Member Relations & Consulting	LIMRA
Assistant Vice President	LIMRA and LOMA
Chief Operating Officer	LIMRA and LOMA
Corporate Vice President and Director	LIMRA Secure Retirement Institute
AVP Competitive Intelligence	Lincoln Financial Group
AVP, IT New Product Development	Lincoln Financial Group
Senior Business Innovation Strategist	Lincoln Financial Group
Senior Vice President	Lincoln Financial Group
Sr. Consultant, Consumer Insights	Lincoln Financial Group
President and CEO	LL Global
Member Solutions Manager	LOMA
Member Solutions Sales Associate	LOMA
Second Vice President	LOMA
Senior Associate, Insurance Ops and Information Management	LOMA
Senior Editor	LOMA
Senior Meeting Planner	LOMA
Senior Vice President	LOMA
Writer	LOMA
Resource Rep	LOMA Resource
Assistant Actuary	M Financial Group
Corporate Secretary	Management Data, Inc.
President, CEO	Management Data, Inc.
Industry Intelligence Consultant	MassMutual
Life - Strategic Consultant	MassMutual
Membership and External Relations Strategist	MDRT
Research Analyst	Meiji Yasuda America Incorporated
Data Quality Analyst	MIB
Director, Product Management	MIB, Inc.
Principal & Consulting Actuary	Milliman

Account Manager	Milliman Intelliscript
Sales Development Associate	Milliman IntelliScript
Senior Account Manager	Milliman IntelliScript
Senior Account Manager	Milliman IntelliScript
Compliance Analyst	Milliman, Inc.
Consultant	Milliman, Inc.
Consulting Actuary	Milliman, Inc.
Consulting Actuary	Milliman, Inc.
Consulting Actuary	Milliman, Inc.
Consulting Actuary	Milliman, Inc.
Consulting Actuary	Milliman, Inc.
Consulting Actuary	Milliman, Inc.
Senior Account Manager	Milliman, Inc.
Manager - Agency Services	Modern Woodmen of America
Product Analyst	Modern Woodmen of America
Solutions Architect	Modern Woodmen of America
CEO	Montoux
Director	Moodys Analytcs
Associate Director	Moody's Analytics
Director	Moody's Analytics
Senior Actuarial Programmer	Moody's Analytics
Analyst	Morningstar
Vice President and Actuary	Muich Re
Account Manager	Munich Re Automation Solutions
Vice President Business Development	Munich Re Automation Solutions
Vice President, Business Development	Munich Re Automation Solutions
Assistant Product Actuary	Mutual Trust Life
Vice President	Mutual Trust Life
Managing Partner	MVP Advisory Group
Chief Executive Officer	National Catholic Society of Foresters
Sales & Marketing Manager	National Catholic Society of Foresters
Chief Data Analytics Officer	National Life Group
CIO	National Life Group
Director of Life and Annuity Operations	National Life Group
Head of Life & Annuity Operations	National Life Group
Senior Vice President	National Life Group
SVP, Business Innovation Group	National Life Group
Vice President - Life Product Development Actuary	National Western Life
Vice President Life Underwriting and New Business	National Western Life
VP General Agency Sales	National Western Life
Associate Vice President, Life Product Strategy & Development	Nationwide
Product Director	Nationwide

Business Systems Analyst	Navy Mutual Aid Association
Business Development	NEOS LLC
EVP Marketing	NEOS LLC
Managing Consultant	NEOS LLC
Principal	NEOS LLC
New Business Development Professional	New England Asset Management
Business Development	New York Life
Corporate VP	New York Life
CVP, Marketing	New York Life
Senior Associate, Market Research & Insights	New York Life
Assistant Director - New Issue Transformation	Northwestern Mutual
Assistant General Counsel	Northwestern Mutual
Chief Risk Officer	Northwestern Mutual
Consultant	Northwestern Mutual
Director - Personal Market	Northwestern Mutual
Director - Risk Selection Strategy, Research & Analytics	Northwestern Mutual
Executive Officer, Vice President and Head of New Business	Northwestern Mutual
Planning & Sales - Consultant	Northwestern Mutual
Research Selection Consultant	Northwestern Mutual
Senior Actuary	Northwestern Mutual
Senior Actuary	Northwestern Mutual
Senior Technical Product Manager	Northwestern Mutual
Vice President, Product Development	Northwestern Mutual
VP - Actuary	Northwestern Mutual
Senior VP, Research & Consulting	Novarica
Account Executive	NTT DATA
Account Executive	NTT DATA
Senior Consultant	NTT DATA
Sr. Director, Insurance Data & Analytics	NTT DATA Consulting
Client Manager	NTT DATA Services
Lead Generation Analyst	NTT DATA Services
Managing Principal, Insurance	NTT DATA Services
Marketing Advisor	NTT DATA Services
VP, Insurance - Midwest	NTT DATA Services
CEO	Ogen Actuarial Consulting Ltd.
AVP, Policyowner and Elite Services	Ohio National Financial Services
Pricing Actuary	Old Mutual
Sr. Market Intelligence Analyst	OneAmerica
VP, Individual Operations	OneAmerica Financial Partners, Inc.
Senior Vice President, Chief Financial Officer & Chief Risk Officer	Pacific Guardian Life

Vice President, Chief Information Officer & Program Manager	Pacific Guardian Life
Director & Actuary	Pacific Life
Director, Operational & Tax Compliance	Pacific Life
Vice President - Marketing	Pacific Life
Vice President, Associate General Counsel	Pacific Life
Account Executive	PaperClip Inc.
Vice President of Sales	PaperClip Inc.
Chief Medical Officer	Partner Re
Account Executive	PartnerRe
Director-Industry Principal, Insurance	Pegasystems
Life/Accident Manager	PEHP
President	Pfeifer Advisory LLC
VP Global Sales	Physical Enterprises Inc.
Analyst	Praeses Corporation
Vice President, Business Development	Praeses, Software Development
Managing Director	PricewaterhouseCoopers, LLP
Managing Partner	Producers Suite, LLC
Audit Supervisor	Protective Life
Director - Product Strategy	Prudential
Director, Life Product	Prudential
Director, Product Design	Prudential
VP & Actuary	Prudential
VP Data Science	Prudential
VP, Industry Strategy	Prudential
ECM Product Manager	Pyramid Solutions
Insurance, Principal	Pyramid Solutions
Marketing Executive	Pyramid Solutions
VP, MGA & National Account Relationships	RBC Insurance
AVP & Actuary	RGA
AVP Pricing Actuary	RGA
Executive Director and Actuary	RGA
Sales Solutions Consultant, RGAX	RGA
VP & Actuary, Head of Global Experience Analytics	RGA
Actuary	RGA International Corporation
VP, Distribution Lead	RGAX
Executive Vice President	Royal Neighbors of America
IT Enablement Manager	Royal Neighbors of America
Chief Administrative Officer	Sagicor Life Insurance Co.
Group Chief Operating Officer	Sagicor Life Jamaica Limited
President	Salt Associates
Principal	Salt Associates
Actuarial Associate	Sammons Financial Group

Associate Vice President-Strategy & Corporate Development	Sammons Financial Group
AVP - Product Development	Sammons Financial Group
Director & Actuary	Sammons Financial Group
Sr. Compliance Consultant - Strategic Projects	Sammons Financial Group
VP Strategy & Corporate Development	Sammons Financial Group
Chief Marketing Officer and Head of Corporate Communications	Sapiens
Director Product Management	Sapiens
VP Product Strategy	Sapiens
Director, Business Development	SCOR
Sr. Associate, Analytics-Mkt. Research	SCOR Global Life
SVP & Head of In Force Optimization	Scor Global Life Americas Reinsurance Company
SVP, Deputy Head of Life R&D	SCOR Re
Business Development	SE2
Event Planner	SE2
Senior Vice President Business Development	SE2
Vice President of Business Development	SE2
VP, Architecture & Technology Strategy	SE2
Actuary	Securian Financial Group
Vice President & Actuary	Securian Financial Group
Director, Life & Annuity Product Pricing and Compliance	Sentry Insurance
Life Market Insights	SFG member companies
Life Projects Manager	Shelter Insurance
Deputy Managing Director	SIC Life Company Limited
Principal	SiSi
Principal	SiSi Group, LLC
Entrepreneur, Technology and Digital Media Expert, Professor and Author	Socialnomics
Managing Director	Society of Actuaries
Managing Director of Research	Society of Actuaries
Senior Professional Development Administrator	Society of Actuaries
Staff Fellow	Society of Actuaries
Product Data Consultant	Southern Farm Bureau
Business Architect	Standard Insurance
Solution Architect	Standard Insurance
Actuarial Analyst	State Farm
Associate General Counsel	State Farm
Deputy Commissioner of Insurance State of Wisconsin	State of Wisconsin
Business Development Engineer, Sales	StoneRiver, Inc., a Sapiens company
Senior Manager	Sumitomo Life Insurance Company
AVP Strategic Life Product Development	Sun Life Financial
Director, Product Development	Sun Life Financial

AVP - Individual Application Services	Sun Life of Canada
Advisor	Sureify
Head of Business Development	Sureify
Senior Vice President, Sales	Sureify
VP of Product Development and Customer Success	Sureify
Senior Valuation Actuary	Swiss Re
SVP-Client Delivery Manager for iptiQ Americas	Swiss Re
VP - Operations Analyst Manager for iptiQ Americas	Swiss Re
Senior Vice President	Swiss Re Life & Health of America, Inc.
Life Consultant	Symcor Inc.
Senior Insurance Business Consultant	Symcor Inc.
AVP, Head of Life Underwriting R&D	Symetra
AVP, New Business Operations	Symetra
Sr. Project Manager	Symetra
Head of Innovation Technology	Tata Consultancy Services (TCS)
President and CEO	Texas Life
Vice President, Partner Enrollment & Implementation Strategies	Texas Life
AVP, New Business Operations	The American-Amicable Group of Companies
National Life & Estate Planning Manager	The Co-operators
Director of Global Aging	The Geneva Association
Executive Director, RiskBlock Alliance	The Institutes
Director, Product Strategy	Thrivent Financial
President, Thrivent Career Advisors	Thrivent Financial
Senior Application Engineer	Thrivent Financial
Vice President and Chief Actuary	Thrivent Financial
Vice President, Solutions Design and Development	Thrivent Financial
Director, New Business	TIAA
Sr. Director Business Risk and Control	TIAA
Consultant	Transamerica Life
Vice President, State Government Relations & Associate General Counsel	Transamerica Life
Executive Vice President	Triple-S Vida
Vice President, Counsel - Government Relations	Trustmark Insurance
Director, Life Technology & Data Analytics	United Home Life
SVP Life	United Home Life
Professor	University of Chicago Booth School of Business
VP - IT	Unum
AVP Financial Planning and Advice	USAA
Director, Life Insurance Product Management	USAA
Executive Director	USAA
Executive Director Attorney	USAA
IT Technical Director	USAA

Lead Experience Owner	USAA
Life Insurance Product Management Director	USAA
Product Management Director	USAA
Strategic Innovation Director	USAA
RFP Analyst	USable Life
Assistant Insurance Commissioner	Utah Insurance Department
Division Director, Health & Life Insurance	Utah Insurance Department
Senior Programmer/Analyst	UTG, Inc
Vice President	UTG, Inc.
Executive Vice President	Vista Life & Casualty Reinsurance Co.
Senior Marketing Manager	Vitech
SVP, Sales	Vitech Systems Group
SR VP / Insurance Marketing	Voya
Assistant Vice President	W&SFG
Actuary	Western & Southern Financial Group
Managing Director	Willis Towers Watson
Managing Director	Willis Towers Watson
Partner	WilmerHale
Director of Sales & Marketing	X by 2
Principal and Sr. Architect	X by 2
Project Quarterback	X by 2