

Annuity Industry Estimates (Dollars in billions)						
	3Q 2009	3Q 2008	Pct Chg Q3/Q3	YTD 2009	YTD 2008	Pct Chg 09/08
Variable						
Separate accounts	\$22.2	\$26.8	-17%	\$65.7	\$91.5	-28%
Fixed accounts	9.5	11.0	-14	28.7	30.4	-6
Total Variable	31.7	37.8	-16	94.4	121.9	-23
Fixed						
Book value	10.3	13.3	-23%	42.6	34.3	24%
Equity indexed	7.3	6.9	6	22.5	19.6	15
Market value adjusted	2.6	4.3	-46	12.5	10.1	24
Fixed deferred	19.9	24.5	-19	77.6	64.0	21
Fixed immediate	1.7	2.1	-19	5.4	5.8	-7
Structured settlements	1.3	1.6	-18	4.2	4.7	-9
Total Fixed	23.0	28.2	-19	87.2	74.5	17
Total	\$54.7	\$66.0	-17%	\$181.6	\$196.4	-8%
Industry estimates reported for third quarter 2009 based upon data from 62 companies, representing 97 percent of total sales.						

Source: U.S. Individual Annuities (2009, 3rd quarter)
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