



## Attendees' Titles and Companies

<b>Title:</b>	<b>Company Name:</b>
Vice President, Corporate Planning & Development	5Star Life Insurance Company
Director of Insurance Relationships	AARP Services
Program Manager	AARP Services
Consultant	Accelerated Actuarial
President	AccelTree Software
Sales Director	Accenture
Senior Manager - Sales	Accenture
Software Specialist	Accenture
Tech Sales Enablement Manager	Accenture
Sales and Client Management Lead	Accenture Life & Annuity Software
Vice President, Member Relations	ACLI
Head of Strategy and Business Management - Life, Health & Disability	AIG
SVP, Head of Life Insurance Marketing	AIG
Senior Analyst	Aite Group
Relationship Manager	Allianz Life
Senior Operations Relationship Manager	Allianz Life
Senior Actuarial Manager	Allstate Financial
Associate Director, Legislative and Regulatory Information	American Council of Life Insurers
Senior Vice President, State Relations	American Council of Life Insurers
Vice President, Taxes and Retirement Security	American Council of Life Insurers
Director, Life Sales & Support	American Family Insurance Group
Internal Advisor	American Family Insurance Group
Life Chief Underwriting Manager	American Family Insurance Group
Life Corporate Underwriter	American Family Insurance Group
Staff Actuary	American Family Life
Chief Operations Officer	American Fraternal Alliance
Marketing Intelligence Director	American National
Director, Admin Systems	Americo Financial Life and Annuity
VP - Technologies	Ameriprise Financial
2nd Vice President and Associate Actuary	Ameritas Life Insurance
Marketing Strategy Manager	Ameritas Life Insurance
Chief Financial Officer, Senior Vice President and Treasurer	Amica Life Insurance

Sr. CI Analyst	Amica Life Insurance
Sr. Financial Analyst	Amica Life Insurance
Executive Advisor	Aquiline Capital
Underwriting Manager	Assurity Life Ins. Co.
Director	Athene
VP - Corporate Actuarial Modeling	Athene
Director, Financial Modeling	Athene Life and Annuity
Business Development	Atidot
CEO	Atidot
VP Product and Actuary	Atidot
Chief Actuary	Aureum Reinsurance Company, Ltd.
Director of Marketing & Branding	Baltimore Life
VP Life & DI New Business, Operational Analytics & Quality	Berkshire Life, a Guardian Company
National Director, Insurance and Financial Services	Best Doctors
Chief Strategy Officer	Bluesun
Managing Director	BNP Paribas
Product Consultant	Brighthouse Financial
Associate Director Sales	Capgemini
AVP, Global Head of Sales IBAS, Healthcare and Insurance TPA Unit	Capgemini
Deputy Manager	Capgemini
Principal Consultant	Capgemini
COO	Captricity
Senior Business Development Representative	Captricity
Senior Enterprise Account Executive	Captricity
COO	Carpe Data
President and CEO	Catholic Financial Life
Senior Vice President	Catholic Financial Life
SVP - IT & Insurance Services	Catholic Financial Life
VP, HR and Compliance	Catholic Financial Life
Executive Vice President & Chief Marketing Officer	Catholic Order of Foresters
Consultant	CDR Optimal Consulting Group
Account Manager	Celent
Head of America's Life and Health	Celent
Senior Analyst, Life, Annuity & Health	Celent
Deputy General Manager	China Taiping Insurance Group Limited
Regional Chief Pricing Actuary	Chubb
Account Executive	Cincom
Director of Global Product Marketing	Cincom Systems
Program Director	Cincom Systems
Trade Show Manager	Cincom Systems
Manager, Post-Issue Life, Health & Annuity	CNO Financial - Bankers Life
Second Vice President and Managing Actuary	Columbian Mutual Life
Assistant Commissioner	Commerce and Insurance
Founder & CEO	Competiscan, LLC
Senior Director of Business Development	Competiscan, LLC

Business Development Executive	Concentrix Insurance Solutions
Business Development Executive	Concentrix Insurance Solutions
Business Development Executive	Concentrix Insurance Solutions
North America Sales Leader	Concentrix Insurance Solutions
CEO	Convergent Financial Technologies, Inc.
Actuary	CSC
Product Management	CUNA Mutual Group
Senior Product Manager	CUNA Mutual Group
Sr. Manager, Underwriting	CUNA Mutual Group
Assistant VP	D.W. Van Dyke & Co.
Business Development Manager	dacadoo
VP Sales	dacadoo
Senior Manager	Deloitte & Touche LLP
Managing Director	Deloitte Consulting
Client Relationship Executive	DXC
Insurance Marketing Manager	DXC
Senior Manager Life & Wealth Sales Solutions	DXC
Offering Sales Specialist	DXC Technology
Product Specialist - Insurance Products	Edward D. Jones & Co., L.P.
Senior Product Leader - Insurance Products	Edward D. Jones & Co., L.P.
EVP - Distribution	eLife LLC
CEO	eLife, LLC
SVP Industry Strategist	Epsilon
Vice President, Insurance Advisory	EquiSoft
Vice President, Sales and Account Management, Canada & Caribbean	EquiSoft
Product Manager, Life Operations & Vendor Management	Erie Insurance
Associate Vice President	EXL Service
AVP, Solutions Consulting	EXL Service
Global Head, Digital Customer Acquisition	EXL Service
Vice President, Life and Annuities	EXL Service
VP, Analytics	EXL Service
Life New Business Manager	Farm Bureau Financial Services
Life and Annuity, Conservation Specialist	Farm Bureau Insurance of Michigan
Actuarial Analyst	FAST
Chief Operating Officer	FAST
Vice President of Business Development	FAST
Director - Life Product Strategy & Solutions	FBL Financial Group, Inc.
Vice President & Director of Actuarial Services - Life & Health	Federated Mutual
AVP Life Product Development	Fidelity & Guaranty Life
National Account Manager Life	Fidelity & Guaranty Life
Valuation Actuary and Mortality Risk Manager	Fidelity Life Association
Program Manager, Special Accts & Product Development	Fidelity Security Life Ins. Co.
Chief Marketing Officer	FINEOS Corporation

Senior Consultant	First Consulting & Administration, Inc.
AVP National Accounts	Foresters Financial
AVP of Life & Annuity Products - Product Management	Foresters Financial
Manager, Strategy & Planning	Foresters Financial
Senior Product Manager	Foresters Financial
VP of HR	Foresters Financial
Senior Managing Director   Head of Americas, Government Affairs	FTI Consulting
VP & Distinguished Analyst	Gartner
Vice President and Life Valuation Actuary	General Re
VP, Sales & Marketing	General Re Life Corp
Director, Product Development	Gerber Life Insurance Company
Actuarial Developer	GGY a Moody's Analytics Company
ALM Programming Manager	GGY a Moody's Analytics Company
Associate Director - Actuarial Client Support	GGY a Moody's Analytics Company
Dir-Actuarial Programming Manager	GGY a Moody's Analytics Company
Sr. V.P. Direct Marketing	Globe Life and Accident Insurance Company
AVP - IT	Great American Insurance Group
SVP and Financial Services Practice Leader	Greenwald & Associates
Attorney	Groom Law Group
Associate Product Manager	Guardian Life Insurance
Director - Centralized Application Support	Guardian Life Insurance
Director of Life & Disability New Business	Guardian Life Insurance
Director, Customer Insight and Engagement	Guardian Life Insurance
Director, Life Product Development and Support	Guardian Life Insurance
Head of Protection Product Marketing	Guardian Life Insurance
Operations Manager	Guardian Life Insurance
Product Strategy Analyst	Guardian Life Insurance
Protection Product Marketing Manager	Guardian Life Insurance
Healthcare & Life Specialty Practice Leader	Guy Carpenter & Company
VP, Marketing	Hannover Life Reassurance Company of America
VP - Senior Risk Manager	Hannover Re
VP, Partnership Solutions	Hannover Re
Vice President - Americas Insurance	HCL
Sales & Account Executive	Idomoo
Actuarial Reviewer	IIPRC
Solutions Design Lead Consultants	Infosys McCamish Systems
Global Head of Business Development & Retirement Services	Infosys McCamish Systems, LLC
Senior Manager, Client Services	Infosys McCamish Systems, LLC
Insurance Regulator	Ins. Dept. of New Hampshire
President & CEO	Insight Decision Solutions
Sales Solution Engineer	Insurance Technologies
SVP, Sales	Insurance Technologies
VP, Business Development	Insurance Technology Services
Senior Editor/Annuities	InsuranceNewsNet

Chief Actuary	Iowa Insurance Division
Senior Vice President	ivari
Director - Special Projects	John Hancock
Actuarial Associate	Kemper Home Service Companies
Legal & Compliance	Landmark Admin
Pricing Actuary	Legal & General America
Senior Vice President & Principal	Lewis & Ellis, Inc.
Director, Vertical Strategy	LexisNexis Risk Solutions
Vertical Life Manager	LexisNexis Risk Solutions
Senior Underwriter	Liberty Mutual Insurance
Director of Sales & Marketing	LIDP Consulting Services
Software Engineer	LIDP Consulting Services
Executive Vice President	Life Happens
Social Media Manager	Life Happens
Chief of Staff	Life.io
Founder & CEO	Life.io
Managing Director	Life.io
Vice President	LifePlans, Inc.
Analyst	LifeTrends
Managing Partner	LifeTrends
Senior Analyst	LifeTrends
Assistant Managing Director	LIMRA
Associate Research Consultant	LIMRA
AVP, Public Relations	LIMRA
Chief Membership Officer, LIMRA & LOMA	LIMRA
Client Relationship Director	LIMRA
Corporate Vice President	LIMRA
Corporate Vice President, Communications	LIMRA
Data Scientist	LIMRA
Director, Conferences	LIMRA
Insurance Product Research Associate	LIMRA
Leader, Customer Experience	LIMRA
Marketing Specialist	LIMRA
Multi-Media Assistant	LIMRA
Multi-Media Manager	LIMRA
Research Actuary	LIMRA
Research Director	LIMRA
Research Program Manager	LIMRA
Senior Conference Coordinator	LIMRA
Senior Meeting Planner	LIMRA
Senior Meeting Planner	LIMRA
Senior Research Director	LIMRA
Senior Research Director	LIMRA
Senior Vice President and Director, LIMRA Research	LIMRA
Vendor Relationship Manager	LIMRA
Vice President, Member Relations & Consulting	LIMRA
VP Commercial Research	LIMRA

AVP Competitive Intelligence	Lincoln Financial Group
Group Term Life and AD&D Product Manager	Lincoln Financial Group
Technical Lead	Lincoln Financial Group
President and CEO	LL Global
AVP	LOMA
Director, Exams	LOMA
Member Solutions Manager	LOMA
Member Solutions Manager	LOMA
Second Vice President	LOMA
Senior Associate	LOMA
Senior Associate, Education & Training	LOMA
Senior Editor	LOMA
Senior Meeting Planner	LOMA
Senior Vice President	LOMA
VP, Education & Training	LOMA
Resource Rep	LOMA Resource
Executive Vice President	Majesco
Sales Director	Majesco
Life Director	MAPFRE Peru
Director, Career Agency Brokerage	MassMutual
Strategy & Business Development	MassMutual
President	McDonald Marketing
Vice President/ National Lead Insurance	MD Management
Assistant Manager	Meiji Yasuda America
Senior Vice President	Meiji Yasuda America
Consulting Actuary	Milliman
Compliance Analyst	Milliman
Consultant	Milliman
Consulting Actuary	Milliman
Consulting Actuary	Milliman
Consulting Actuary	Milliman
Consulting Actuary	Milliman
Consulting Actuary	Milliman
Consulting Actuary	Milliman
Consulting Actuary	Milliman
Consulting Actuary and Principal	Milliman
Principal & Consulting Actuary	Milliman
US Sales Executive	Milliman
Account Executive	Milliman IntelliScript
Account Manager	Milliman IntelliScript
Senior Account Executive	Milliman Solutions, LLC
Associate Actuary, Individual Actuarial	Minnesota Life Insurance
Agency Services Associate	Modern Woodmen of America
Assistant Actuary	Modern Woodmen of America
Enterprise Services Manager	Modern Woodmen of America
Product Analyst	Modern Woodmen of America
SVP - Growth	Montoux
2nd Vice President Actuary	Munich Re

Vice President of Business Development	Munich Re
Vice President, Business Development	Munich Re Automation Solutions
Account Executive	National Ethics Association
Area President	National Ethics Association
VP - Actuary	National Guardian Life
Vice President, Marketing	National Western Life
Assistant Vice President	Nationwide
VP & CFO, Life New Business	Nationwide
Product Director	Nationwide Financial
Business Systems Analyst	Navy Mutual Aid Association
Team Lead, Billing & Collections	Navy Mutual Aid Association
Team Lead, Distributions	Navy Mutual Aid Association
Managing Consultant	NEOS
Managing Partner	NEOS
Corporate Vice President & Actuary	New York Life
Corporate Vice President & Actuary	New York Life
Corporate Vice President, Risk Management	New York Life
Corportate Vice President & Actuary	New York Life
CVP & Actuary	New York Life
CVP & Actuary	New York Life
CVP and Actuary	New York Life
Vice President	New York Life
Assistant General Counsel	Northwestern Mutual
Director Life Products	Northwestern Mutual
Senior Actuary	Northwestern Mutual
Vice President, Customer Experience, FSI	NTT DATA
Sales and Client Manager	NTT DATA Inc.
Account Sales Executive	NTT DATA Services
Account Services Executive	NTT DATA Services
Director, FSI Marketing	NTT DATA, Inc.
FSI Conference Sponsorship, Speaking Programs, and Demand Generation	NTT DATA, Inc.
Actuarial Specialist	O.S.F.I.
AVP & Senior Associate Actuary	OneAmerica
Director, New Business	OneAmerica
Senior Director - ILFS IT	OneAmerica
Sr. Market Intelligence Analyst	OneAmerica
Actuary	OneAmerica Financial Partners
Application Sales Manager	Oracle
Senior Sales Consultant	Oracle
VP, Insurance Solutions	Oracle
AVP- Sales Support and Training	Pacific Guardian Life
Associate Actuary	Pacific Life
Account Executive	PaperClip Inc.
Vice President of Sales	PaperClip Inc.
Account Executive	Partner Re
Director-Industry Principal, Insurance	Pegasystems

Business Development Manager	Plymouth Rock
Director, New Business & Underwriting	Principal
Senior Vice President and Chief Actuary	Protective Life
AVP, Sales Training and Development	Protective Life Insurance
Chief Product Officer	Prudential
Director, Life Product	Prudential
Director, Organizational Transformation	Prudential
Director, Segment Marketing	Prudential
Manager	Prudential
Vice President	Prudential
Vice President, Operations	Prudential
VP, Business Development Executive	Prudential
Director, Actuarial	Prudential Financial
EVP Business Development	Reinsurance Management Associates, Inc.
Chief Actuary and Head of Data Analytics	ReMark International
SVP, Distribution Strategies	ReMark USA, Inc.
VP, Product Development	Renaissance Life and Health Ins. Co.
Assistant Actuary	RGA
Associate Product Actuary	RGA
Sr. Marketing Underwriter	RGA
VP & Actuary	RGA
CEO	RGA Global Reinsurance Company, Ltd.
VP Innovation RGAX	RGAX
Actuarial Director	RiverSource
EVP/Chief Operating Officer	Royal Neighbors of America
Product Development Manager	Royal Neighbors of America
Product Manager	Sagicor Life USA
Deputy CEO: Sanlam Personal Finance	Sanlam Life Insurance Ltd
Chief Marketing Officer and Head of Corporate Communications	Sapiens
Director of Sales	Sapiens
EVP Global Sales	Sapiens
Head of North American Sales	Sapiens
Senior Business Consultant	Sapiens
Senior Business Consultant	Sapiens
VP Professional Services & Account Management	Sapiens
VP Sales	Sapiens
Actuary	SCOR
Event Planner	SE2
Senior Vice President Business Development	SE2
Vice President of Business Development	SE2
Manager-Life Business Systems & Project Management	Securian
Director, Life New Business & Customer Service	Securian Financial Group
Life Insurance Systems Manager	Securian Financial Group
Pricing Actuary	Sentry Insurance
V.P. & General Manager	Shelter Insurance



Principal	SiSi Group, LLC
Principal	SiSi Group, LLC
Director, Strategic Partnerships	Smart Communications
Sales Director	Smart Communications
Senior Solutions Architect	Smart Communications
Consulting Staff Fellow	Society of Actuaries
Managing Director	Society of Actuaries
Senior Professional Development Administrator	Society of Actuaries
Vice President	SPJST Life Insurance
Life/Health/Mutual Funds Product Manager	State Farm
Actuarial Analyst	State Farm Insurance
Actuarial Director	State Farm Insurance
Analyst	State Farm Insurance
AVP - Marketing	State Farm Insurance
Manager	State Farm Insurance
Business Development Engineer, Sales	StoneRiver Inc.
Sr. Business Development Executive	StoneRiver Inc.
AVP - Individual Application Services	Sun Life of Canada
CEO	Sureify
Senior Vice President, Sales	Sureify
Business Development	Swiss Post Solutions
Vice President	Swiss Post Solutions
SVP, Executive Client Manager	Swiss Re
VP, Marketing Actuary	Swiss Re
President & CEO	Teachers Life
President	Thau, Inc.
Professor	The American College
Assoc. Manager, Life Policy Services	The Cincinnati Life Insurance Company
Senior Manager	The Cincinnati Life Insurance Company
Life Product Manager	The Hartford Financial Group
VP & Corporate Auditor	The Phoenix Companies
AVP - Actuary	The Union Labor Life Insurance Company
Director IT	Thrivent Financial
Director, Actuary	Thrivent Financial
Director, Product Design	Thrivent Financial
Director, Solutions Design & Development	Thrivent Financial
Manager	Thrivent Financial
Actuary	TIAA
Actuarial Assistant	Torchmark
Director, Program Management, Information Technology	Ullico
Director, Life Customer Service & Operations Support	United Home Life
Manager, Systems Development	United Home Life
Life Systems Manager	United Home Life Insurance
Team Leader, Life Training	United Home Life Insurance
President	Universal Conversion Technologies

Student	University of Central Florida
Vice President - Universal Life Practice Leader	Unum
AVP, Life Pricing Actuary	Unum/Colonial Life
AVP Protection Experience	USAA
AVP, Life Product Management	USAA
Director of Client Management	USAA
Director, Life Insurance Product Management	USAA
Director, Protection Experience Delivery	USAA
Executive Director	USAA
Product Management Director	USAA
Regional Sales Director	USAA
Vice President	UTG, Inc.
Regional V.P of Sales	Venture Solutions
Senior Solutions Consultant	Venture Solutions
Strategic Solutions Director	Venture Solutions
Managing Director	Veritrust
SVP, Sales	Vitech Systems Group
Assistant Vice President	W&SFG
Consulting Actuary	Wakely Actuarial
Financial Industry Expert	Washington Speakers Bureau
Managing Director	Willis Towers Watson
Director of Sales & Marketing	X BY 2
Principal and Sr. Architect	X BY 2
Business Specialist	XSOLCORP
COO	XSOLCORP