

Annuity Industry Estimates (Dollars in billions)						
	1Q 2008	1Q 2007	Pct Chg Q1/Q1	Q1 YTD 2008	Q1 YTD 2007	Pct Chg 08/07
Variable						
Separate accounts	\$33.5	\$34.9	-4%	\$33.5	\$34.9	-4%
Fixed accounts	8.6	6.9	25	8.6	6.9	25
Total Variable	42.1	41.8	1	42.1	41.8	1
Fixed						
Book value	10.0	6.1	64	10.0	6.1	64
Equity indexed	5.6	5.7	-2	5.6	5.7	-2
Market value adjusted	2.4	1.6	50	2.4	1.6	50
Fixed deferred	18.0	13.4	34	18.0	13.4	34
Fixed immediate	1.7	1.4	21	1.7	1.4	21
Structured settlements	1.6	1.5	7	1.6	1.5	7
Total Fixed	21.3	16.3	31	21.3	16.3	31
Total	\$63.4	\$58.1	9%	\$63.4	\$58.1	9%

Industry estimates reported for first quarter 2008 based upon data from 60 companies, representing 96 percent of total sales.

Source: U.S. Individual Annuities (2008, 1st quarter)
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