

Industry Deferred Annuity Net Flows Estimates**First Quarter, 2008****Percentage of Assets ***

	Variable	Fixed-Rate	Indexed	Total
Inflows	3.0%	3.2%	4.7%	3.1%
Outflows	2.3%	4.3%	2.2%	2.7%
Full surrenders	2.3%	2.6%	1.1%	2.2%
Other outflows	0.1%	1.7%	1.0%	0.5%
Investment Earnings	-6.0%	1.0%	0.5%	-4.2%
Asset Growth	-5.6%	0.7%	2.0%	-3.9%
Ending Assets (in billions)	1,413.6	405.0	125.2	1,943.8

* Percentage of assets (except growth) based on average assets in force.

Source: U.S. Individual Annuities (2008, 1st quarter)

Please attribute any reference to this material to LIMRA International