

Annuity Industry Estimates
(Dollars in billions)

	2Q 2008	2Q 2007	Pct Chg Q2/Q2	Q2 YTD 2008	Q2 YTD 2007	Pct Chg 08/07
Variable						
Separate accounts	\$33.2	\$38.7	-14%	\$ 66.7	\$ 73.6	-9%
Fixed accounts	9.0	9.1	-1	17.6	16.0	10
Total Variable	42.2	47.8	-12	84.3	89.6	-6
Fixed						
Book value	12.4	6.5	91	22.4	12.6	78
Equity indexed	6.8	6.5	5	12.5	12.2	2
Market value adjusted	3.7	1.7	118	6.1	3.3	85
Fixed deferred	22.9	14.7	56	41.0	28.1	46
Fixed immediate	2.0	1.6	25	3.7	3.0	23
Structured settlements	1.3	1.6	-19	2.9	3.1	-6
Total Fixed	26.2	17.9	46	47.6	34.2	39
Total	\$68.4	\$65.7	4%	\$131.9	\$123.8	7%

Industry estimates reported for Second quarter 2008 based upon data from 59 companies, representing 95 percent of total sales.

Source: U.S. Individual Annuities (2008, 2nd quarter)

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