

# The Supplemental Health, DI & LTC Conference



| <b>Company</b>                      | <b>Job Title</b>                          |
|-------------------------------------|---|
| AARP Services                       | Director of Insurance Relationships       |
| Accelerated Actuarial               | Consulting Actuary                        |
| Active&Fit Direct                   | National Sales Manager                    |
| Aflac                               | Actuary III                               |
| Aflac                               | Associate Product Development Manager     |
| Aflac                               | Manager, Corporate Underwriting           |
| Aflac                               | Manager, Group Product Development        |
| Aflac                               | Actuary III                               |
| Aflac                               | Group Manager                             |
| Aflac                               | VP & Actuary                              |
| AIG                                 | Actuary                                   |
| Allstate Benefits                   | VP Health Actuary - Product Actuarial     |
| Allstate Benefits                   | Chief Actuary                             |
| American Enterprise Group, Inc.     | Senior Compliance Analyst                 |
| American Fidelity                   | Actuarial Analyst                         |
| American Fidelity                   | AVP & Analyst                             |
| American Fidelity                   | A&H Product Manager and Actuary           |
| American Fidelity                   | Assistant Vice President                  |
| American National Insurance Company | Chief Underwriter                         |
| American National Insurance Company | VP and Health Actuary                     |
| American Specialty Health           | Vice President, Health Plan Fitness Sales |
| Ameritas Life Insurance Corp.       | Actuarial Associate                       |
| Ameritas Life Insurance Corp.       | Senior Actuarial Analyst                  |
| Ameritas Life Insurance Corp.       | Assistant Actuary and GSI Underwriter     |
| Ameritas Life Insurance Corp.       | VP & Chief DI Underwriter                 |

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| Archangel Investigations & Protection, Inc. | CEO   |
| Archangel Investigations & Protection, Inc. | Director of Business Development & Account Management |
| Assurity Life                               | Director of Underwriting                              |
| Assurity Life                               | Underwriting Manager                                  |
| Assurity Life                               | Associate Actuary                                     |
| Axene Health Partners                       | Consulting Actuary                                    |
| Axene Health Partners, LLC                  | Senior Consulting Actuary                             |
| AXIS Insurance                              | VP, Actuary   |
| Bankers Life and Casualty                   | Managing Actuary                                      |
| BCBSM                                       | Director  |
| BCS Financial                               | Associate Actuary                                     |
| Berkshire Life Insurance                    | 2nd VP, Disability Underwriting                       |
| California Department of Insurance          | Chief Life Actuary                                    |
| California Department of Insurance          | Associate Life Actuary                                |
| California Department of Insurance          | Senior Actuarial Assistant                            |
| Cigna                                       | Actuarial Director                                    |
| Cigna                                       | Product Development Project Manager                   |
| Cigna                                       | Senior Product Manager                                |
| Cigna                                       | Senior Design Consultant                              |
| Claims Bureau USA                           | National Director - Life & Health                     |
| CNO Financial Group                         | Assistant Actuary                                     |
| CNO Financial Group                         | Sr Actuary  |
| CNO Financial Group                         | Actuary   |
| CNO Financial Group                         | Actuary   |
| CNO Financial Group                         | Senior Actuary  |
| CNO Services, LLC                           | Vice President, Underwriting                          |

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| Colorado Bankers Life Insurance Company | President   |
| Colorado Bankers Life                   | Strategy Lead   |
| COSVI                                   | VP Actuarial  |
| CSG Actuarial                           | Consulting Actuary                                    |
| Diligence International Group, LLC      | Case Manager  |
| Disability Management Services          | Associate Actuary                                     |
| Drinker Biddle & Reath LLP              | Lawyer  |
| Dupourque, LLC                          | Consultant  |
| Eastbridge Consulting Group             | Senior Director, Research and Marketing               |
| Ernst & Young                           | Long Term Care Practice Manager                       |
| Ernst & Young                           | Senior Manager  |
| ExamOne                                 | Director of Data Strategy and Innovation              |
| EY                                      | Senior Manager  |
| Ezra Penland Actuarial Recruitment      | Manager   |
| Ezra Penland Actuarial Recruitment      | Actuarial Recruiter                                   |
| FINEOS                                  | Product Manager                                       |
| FINEOS                                  | Sales Manager   |
| Gen Re                                  | Underwriting Vice President                           |
| Gen Re                                  | Vice President, Chief Underwriter                     |
| Gen Re                                  | Vice President & Senior Account Executive             |
| Gen Re                                  | Vice President  |
| Gen Re                                  | AVP, Senior Underwriter                               |
| Genworth                                | General Counsel, Long Term Care                       |
| Genworth                                | Associate Sales Support Specialist                    |
| Genworth                                | AVP & Actuary LTC Regulatory Management and Analytics |
| Genworth                                | Regional Sales Vice President                         |

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| Genworth Financial                | SVP and Chief Actuary                         |
| Genworth Financial                | LTC Experience Studies Actuary                |
| Genworth Financial                | AVP, Senior Projection Actuary                |
| Guarantee Trust Life              | Product Actuary                               |
| Guardian Life Insurance           | Senior Product Manager                        |
| Guardian Life Insurance           | Senior Competition Analyst                    |
| Hannover Re                       | Actuary                                       |
| Hannover Re                       | Assistant Vice President, Marketing           |
| Hannover Re                       | VP, Partnership Solutions                     |
| Hause Actuarial Solutions, Inc.   | Consulting Actuary                            |
| HBI Solutions                     | CEO   |
| Hixme                             | CEO   |
| Illinois Mutual                   | Asst. Vice President, Disability Income Sales |
| Lewis & Ellis, Inc.               | Senior Vice President & Consulting Actuary    |
| Life & Specialty Ventures         | Senior Director, Product Development          |
| Life Insurance Company of Alabama | Chief Operation Officer                       |
| LifePreserve                      | Product and Marketing Manager                 |
| LifeSecure                        | Senior Actuary                                |
| LifeSecure Insurance Company      | Director, Operations                          |
| LIMRA                             | Analyst                                       |
| LIMRA                             | Assistant Research Director                   |
| LIMRA                             | Conference Coordinator                        |
| LIMRA                             | Corporate Vice President                      |
| LL GLOBAL                         | LIMRA Multimedia Team                         |
| LOMA                              | Senior Meeting Planner                        |
| LOMA                              | Second Vice President                         |

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| LOMA                              | Senior Associate, Insurance Ops and Information Management    |
| Long Term Care Group              | Senior Vice President, Claims                                 |
| LTCG                              | Senior Vice President & General Manager, Provider Solutions   |
| LTCG                              | Principal Consulting Actuary                                  |
| LTCG                              | Senior Vice President   |
| LTCG                              | Principal Consulting Actuary                                  |
| M Financial Group                 | Director, Disability Insurance                                |
| Maddock Douglas                   | Innovation Strategist   |
| Maddock Douglas                   | Partner   |
| Maryland Insurance Administration | Sr. Actuary   |
| Mass Mutual                       | Head of DI Operations   |
| Mass Mutual                       | Actuary   |
| MassMutual                        | AVP and Counsel   |
| MassMutual                        | Industry Intelligence Consultant                              |
| MassMutual                        | Chief DI Underwriter/AVP                                      |
| MassMutual                        | Actuarial Associate   |
| MassMutual                        | Actuary   |
| MassMutual                        | Actuary - Health Pricing                                      |
| MassMutual                        | AVP & Actuary   |
| MassMutual                        | Director, New Business & Underwriting                         |
| MassMutual                        | AVP Worksite & Institutional Insurance Innovation and Pricing |
| Meiji Yasuda America Inc          | Research Analyst  |
| Merlinos & Associates             | Consulting Actuary  |
| MetLife                           | Director  |
| MetLife                           | Voluntary Specialist Director                                 |

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| MetLife             | Accident & Health Product Director                    |
| MetLife             | Account Executive                                     |
| MetLife             | Product Consultant                                    |
| MetLife             | Senior Underwriter                                    |
| MetLife             | Voluntary Specialist Director                         |
| Milliman            | Consulting Actuary                                    |
| Milliman            | Principal and Consulting Actuary                      |
| Milliman            | Compliance Consultant                                 |
| Milliman            | Consulting Actuary                                    |
| Milliman, Inc.      | Senior Account Manager                                |
| Milliman, Inc.      | Compliance Consultant                                 |
| Moody's Analytics   | Actuary   |
| Moody's Analytics   | Assistant Director – Actuarial Client Support         |
| Munich Re           | Vice President, Group and Living Benefits Reinsurance |
| Munich RE           | AVP, Underwriting Services                            |
| Munich Re           | Sr. LB Risk Management Consultant                     |
| Munich Re           | Associate Actuary                                     |
| Munich Re           | AVP, IDI Business Development                         |
| Munich Re           | VP Innovative Product Development and Pricing         |
| Munich Re U.S. Life | Vice President & Actuary                              |
| Munich Re US (Life) | VP, Chief Marketing & Underwriting Officer            |
| Mutual of Omaha     | Actuarial Associate                                   |
| Mutual of Omaha     | Senior Distribution Sales Consultant                  |
| My Brain LLC        | Speaker   |
| My Brain LLC        | Speaker   |

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| NAIFA                             | Director, Limited and Extended Care Planning Center (LEC Planning Center) |
| National General                  | Director AH Product Management  |
| National Guardian Life            | AVP & Actuary   |
| National Guardian Life            | VP Specialty Insurance Markets  |
| National Guardian Life            | National Sales Vice President   |
| National Guardian Life            | Partner Support Specialist  |
| National Guardian Life            | Administrator - Specialty Insurance Markets                               |
| National Teachers Associates Life | Assistant Vice President and Associate Actuary                            |
| New York Life Insurance           | CVP, Claims   |
| New York Life Insurance           | Manager, LTC Claims   |
| New York Life Insurance           | CVP & Actuary   |
| New York Life Insurance           | Vice President & LTC Business Leader                                      |
| New York Life Insurance           | Senior Actuarial Associate  |
| Northwestern Mutual               | Senior Director - Actuary   |
| Northwestern Mutual               | Assistant Director  |
| Northwestern Mutual               | Vice President, Product Development                                       |
| Northwestern Mutual               | Director - DI & LTC Systems, Strategy and Finance                         |
| Northwestern Mutual               | Vice President, Di & LTC Product Mgmt                                     |
| NTT DATA Services                 | Principal, Automation - Health Plan Consulting                            |
| NTT DATA Services                 | Global Solutions Lead, Analytics  |
| Ohio National                     | VP, DI Product Actuary  |
| Ohio National                     | AVP, Chief Underwriter  |
| OMA Insurance INC ( Canada)       | Director, Insurance Sales   |
| OneAmerica                        | Senior Product Marketing Specialist                                       |
| OSFI                              | Actuary   |
| Perr & Knight, Inc.               | Consulting Actuary, Accident & Health                                     |

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|-------------------------------------|---|
| Petersen International Underwriters | Principal   |
| PricewaterhouseCoopers, LLC         | Director  |
| Principal                           | Assistant Product Director                              |
| Principal Financial Group           | Director of Operations                                  |
| Principal Financial Group           | DI Product Director                                     |
| Prudential                          | Director, Strategic Product Solutions                   |
| Prudential                          | Director, Actuary                                       |
| Prudential Financial                | Vice President & Actuary                                |
| Reliance Standard                   | VP Actuarial  |
| Renaissance Family Insurance        | Vice President, Product Development                     |
| RGA                                 | Sr. Marketing Underwriter                               |
| RGA                                 | VP Business Development RGA                             |
| RGA                                 | SVP and Chief Medical Director                          |
| RGA                                 | VP & Actuary  |
| RGA Canada                          | Senior Actuarial Associate                              |
| RGA Reinsurance                     | Vice President, Business Development                    |
| RGA Reinsurance Company             | Associate Actuary                                       |
| Saul Ewing Arnstein & Lehr LLP      | Esquire   |
| Securian Financial                  | Team Lead   |
| Securian Financial                  | Actuary   |
| Securian Financial Group            | Voluntary Product Specialist and Group Case Underwriter |
| Self                                | Nurse Practitioner                                      |
| Society of Actuaries                | Experience Study Actuary                                |
| Society of Actuaries                | Senior Professional Development Administrator           |
| Society of Actuaries                | Staff Fellow  |
| SSQ Insurance                       | Actuarial Analyst                                       |



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|--|---|
| Standard Insurance Company             | Director of Underwriting, GSI           |
| Standard Insurance Company             | Underwriter                             |
| Sun Life Financial                     | Head of Worksite Products and Marketing |
| Symetra                                | Director Underwriting Select Benefits   |
| Symetra Financial                      | Assistant Actuary                       |
| TD Insurance                           | AVP, Direct Life & Health               |
| The Harford                            | Director, Voluntary Products            |
| The Prudential Insurance Company       | Director, Product Management            |
| The Standard                           | Product Analyst                         |
| The Standard                           | AVP Voluntary                           |
| Thrivent Financial                     | LTC Product Development Director        |
| Transamerica                           | Actuary                                 |
| TriPlus Services                       | Director of Sales                       |
| TriPlus Services, Inc.                 | SVP Actuarial Services                  |
| Trustmark                              | Director & Actuary                      |
| Trustmark                              | Executive Director and Actuary          |
| United Healthcare                      | Associate Director                      |
| Unum                                   | Director                                |
| Unum                                   | AVP, Pricing Actuary                    |
| Unum                                   | Director                                |
| UNUM                                   | Communications Manager                  |
| USAbLe Life                            | Vice President and Chief Actuary        |
| Voya                                   | Voluntary Product Actuary               |
| Voya                                   | Operations Manager                      |
| Voya Financial                         | Voluntary Product Manager               |
| WA State Office Insurance Commissioner | Actuary                                 |



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|-------------------------------|-------------------------------------|
| Wakely Actuarial              | President & Consulting Actuary      |
| Wakely Actuarial              | Consulting Actuary                  |
| Wakely Actuarial              | Consulting Actuary                  |
| Washington National Insurance | Manager, Supplemental Health Claims |
| Willis Towers Watson          | Senior Consultant                   |
| Willis Towers Watson          | Client Relationship Director        |