

Most advisors (76%) who offer retirement income planning have made changes in the last year to do more

Changes Made in the Last 12 Months to Do More Retirement Income Planning



Source: *Advisor Perspectives on Retirement Planning*, LIMRA, 2012 .

Based on advisors offering retirement income planning.

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Question: *What, if anything, did you or your firm change in the last 12 months to do more retirement income planning?* Multiple responses allowed.

