

<b>1Q 2008 Growth Rates by Product</b>				
<b>Percent Change 2007-2008</b>				
		<b>Annualized premiums</b>	<b>Face amount</b>	<b>Number of policies</b>
Universal life	First Quarter	8%	6%	7%
	Year to date	8	6	7
Variable life	First Quarter	-26	-18	-22
	Year to date	-26	-18	-22
Variable universal life	First Quarter	-6	-5	-11
	Year to date	-6	-5	-11
Term	First Quarter	-3	-1	-5
	Year to date	-3	-1	-5
Whole life	First Quarter	-1	3	1
	Year to date	-1	3	1
<b>Totals</b>	<b>First Quarter</b>	<b>1%</b>	<b>0%</b>	<b>-1%</b>
	<b>Year to date</b>	<b>1%</b>	<b>0%</b>	<b>-1%</b>

Source: LIMRA's *U.S. Individual Life Insurance Sales Summary Report, First Quarter 2008*.

Please attribute any reference to this material to LIMRA International