

Annuity Industry Estimates (Dollars in billions)			
	1Q 2011	1Q 2010	Pct Chg Q1/Q1
Variable			
Separate accounts	\$32.2	\$24.8	30%
Fixed accounts	\$7.7	\$7.4	4%
Total Variable	39.8	\$32.2	24%
Fixed			
Fixed-rate deferred	\$10.1	\$9.2	10%
Book value	\$8.7	\$7.9	10%
Market value adjusted	\$1.4	\$1.3	8%
Indexed	\$7.1	\$7.0	1%
Fixed deferred	\$17.2	\$16.2	6%
Fixed immediate	\$1.8	\$1.7	6%
Structured settlements	\$1.2	\$1.4	-14%
Total Fixed	\$20.2	\$19.3	5%
Total	\$60.0	\$51.5	16%
Industry estimates reported for first quarter 2011 based upon data from 59 companies, representing 96 percent of total sales.			

Source: U.S. Individual Annuities (2011, 1st quarter)
Please attribute any reference to this material to LIMRA.

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