



**2024**  
**DISTRIBUTION**  
CONFERENCE

**Winning  
Together**

**Optimizing Distributor,  
Financial Professional, and  
Client Interactions**



**Zack Nagel**

*Vice President, Strategic Growth & Integrations*  
Legal & General America



**Jonathan Yoon**

*Head of Marketing, Life Insurance*  
Nationwide



**Keith Bexell**

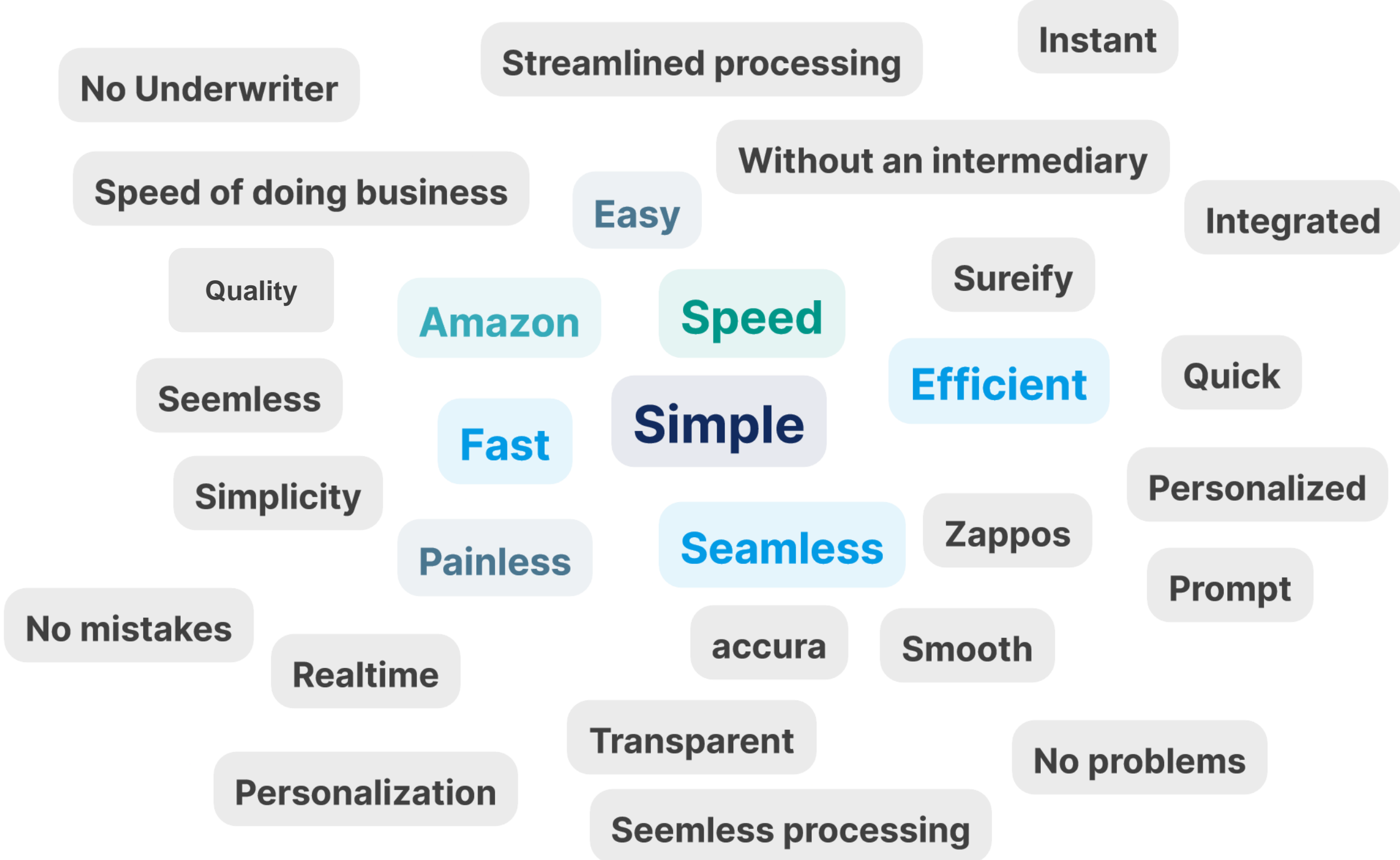
*Vice President and Chief Operating Officer, Customer Acquisition*  
Prudential



**Keita Cline, Moderator**

*Vice President, Senior Strategic Relationship Manager*  
Prudential

# What Do You Think About When You Consider The Ease of Doing Business?

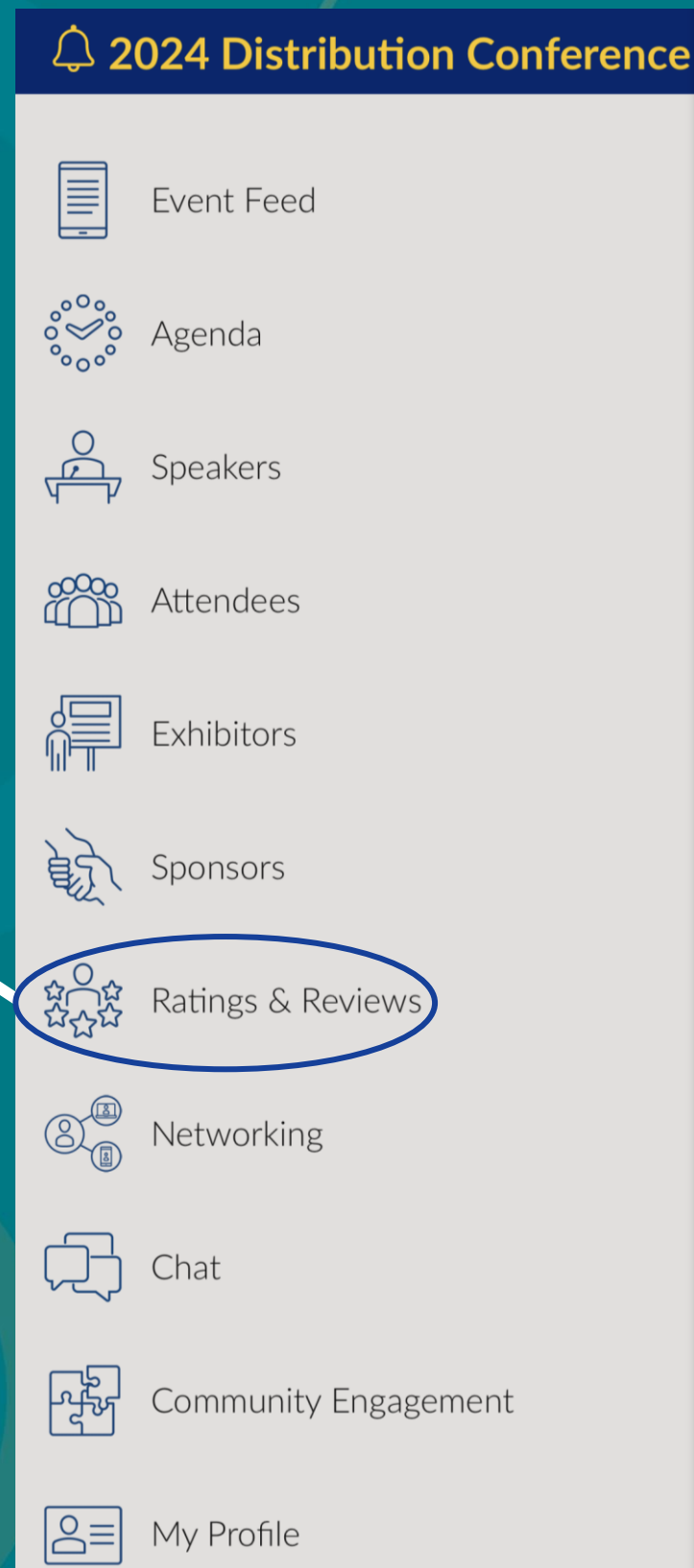


# Roundtable Session: 10 Minutes

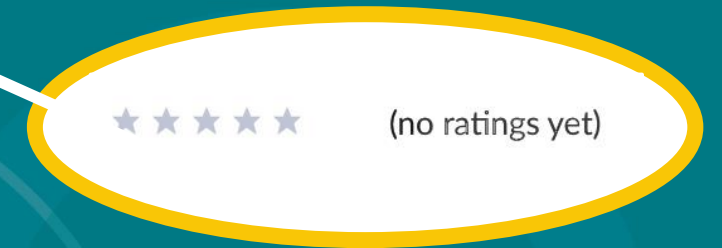
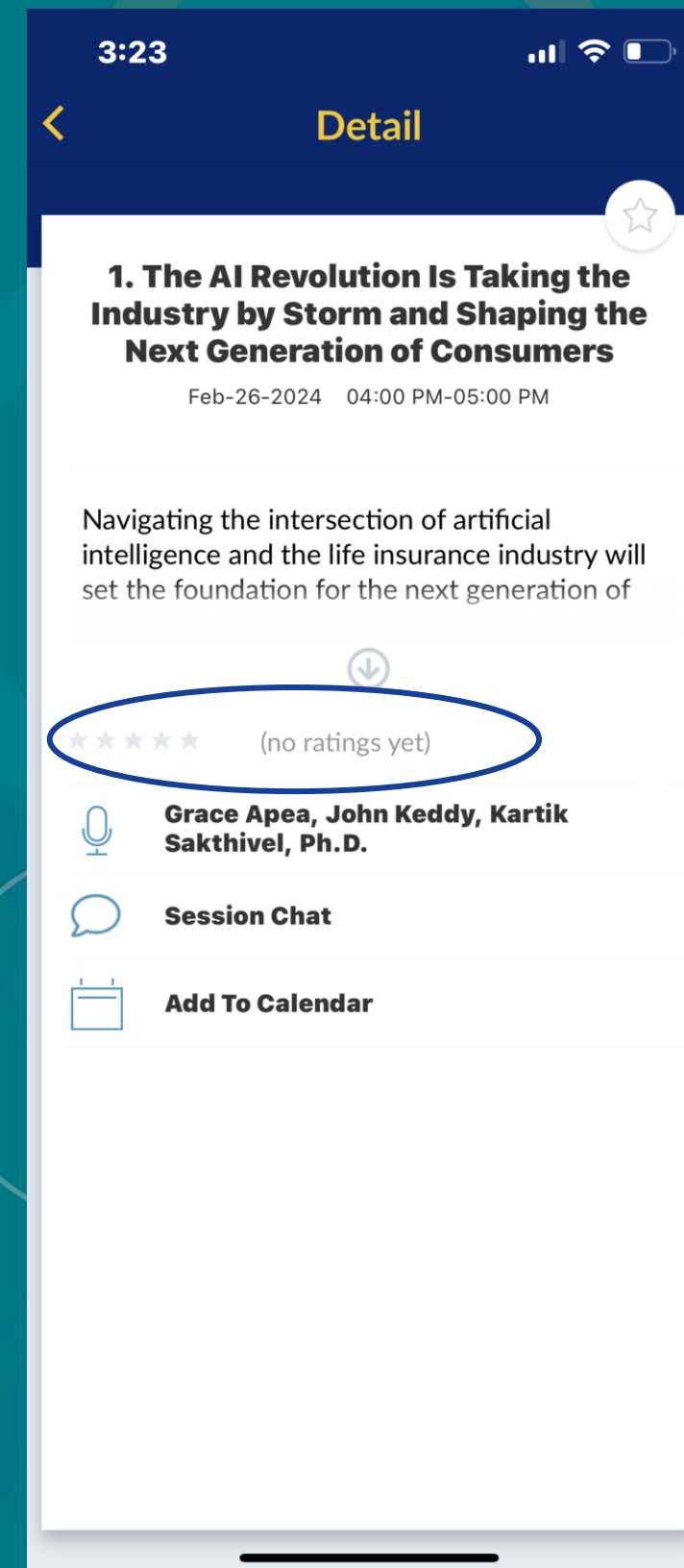
- Question 1: How can the industry embrace the ease of doing business to have a positive impact on the distributor relationship and the end client with the ultimate goal of breaking down the barriers of life insurance ownership?
- Question 2: How can a focus on ease of doing business impact the future of distribution?

# Please Provide Your Feedback on the Conference App

## OPTION 1



## OPTION 2



# Thank You

