How do I access the [**LLG Sales Revenue Dashboard**](https://llglobal.lightning.force.com/HelpAndTrainingDoor?version=2&resource=http%3A%2F%2Fanalytics.llg.corp%2F%23%2Fviews%2FLLGSalesRevenueReport_16112453500680%2FRevenuebyAccount%3F%3Aiid%3D1) (Revenue by Product Line)

* The link to the Sales Revenue Dashboard on the [Home Page of Salesforce](https://llglobal.lightning.force.com/lightning/page/home), as well as the [Home Page of the Resource Hub](https://llglobal.lightning.force.com/lightning/r/CollaborationGroup/0F93x000000UAAkCAO/view).

What does the Sales Revenue Dashboard show?

* It’s a collection of insights that allow Sales Team Members to Identify, understand and plan accordingly based on sales revenue performance and trends using both LIMRA and LOMA revenue.

When should I use the Sales Revenue Dashboard?

* Use the dashboard for account planning or before a company meeting by viewing your accounts to see opportunities. At any time, you can compare your account or product revenue to the previous year(s).

Can I filter on my assigned companies?

* Yes! You can filter by Account Team Member, or by Sales Territory.

Can I view data by Segment?

* Yes! Just filter on Member Segment to see one of the four segmented accounts.

Does the dashboard show what has been invoiced or the received revenue?

* The dashboard shows what has been invoiced.

How can I see revenue year over year for my group of accounts?

* Use the Revenue by Account tab to see overall revenue by account.
* Use the Revenue by Product line to see overall revenue by product.
* Use the Revenue by Account Team tab to see revenue by year for all of your accounts.

How can I see which companies have most increased or decreased in revenue?

* Go to the Revenue Difference tab. Filter on your territory. Update the Current Year field to the year that will be compared to the previous year. You can also view the increase and decrease for products within that period.