

Advancing the financial services industry by empowering our members with

KNOWLEDGE



INSIGHTS



CONNECTIONS



SOLUTIONS



BENEFITS OF MEMBERSHIP



Research

Access best-in-class research to help grow your business.



Benchmarks

Our benchmarks light the path to growth, delivering industry-driven insights with unmatched credibility and a visionary outlook.



Committees and Study Groups

Network with your peers and participate in committees to learn more about industry challenges and strategic solutions.



Resources

Quickly find the information you need to make business decisions through our InfoCenter, publications, and websites.



Your Member Relations Team

Access professionals familiar with your challenges who can help guide you to the right business solution.



Preferred Member Pricing

Receive preferred member pricing and cost savings.

MEMBER SAVINGS OPPORTUNITIES

Industry-Leading Conferences

Connect with leaders across the industry to discuss market trends and best practices.



Trustworthy Selling

This sales effectiveness program has proven results: over **30,000 graduates** with **25 percent** increase in productivity and a **21 percent** first-year survival rate.



Compliance

Access our Compliance Education Platform to train employees to do the right thing, featuring our Anti-Money Laundering (AML) training for producers and home office employees.



Hiring Assessments

We offer a variety of **Home Office** and **Field** assessments to help you evaluate the right people for the right jobs.



PROFESSIONAL DEVELOPMENT

Accelerate Impact Suite

Get employees up to speed quickly and shorten time to proficiency with this suite of programs:



- Certificate Programs
- Insurance Immersion
- Industry Advantage

Talent Mobility Suite

Develop and retain your workforce with a variety of professional designations and opportunities:



FLMI®, **ACS**®, **AIRC**™, and **ALMI**® designations

Finance for Insurance Leaders
Industry Advantage
Insurance Immersion

Strategic Leadership Experience

Create transformative leaders and invest in future talent through this partnership with Wharton Executive Education.



CONTACT US FOR MORE INFORMATION



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Navigate With Confidence