

# Advancing the financial services industry by empowering our members with

KNOWLEDGE



INSIGHTS



CONNECTIONS



SOLUTIONS



## BENEFITS OF MEMBERSHIP



### Research

Access best-in-class research to help grow your business.



### Benchmarks

Our benchmarks light the path to growth, delivering industry-driven insights with unmatched credibility and a visionary outlook.



### Committees and Study Groups

Network with your peers and participate in committees to learn more about industry challenges and strategic solutions.



### Resources

Quickly find the information you need to make business decisions through our InfoCenter, publications, and websites.



### Your Member Relations Team

Access professionals familiar with your challenges who can help guide you to the right business solution.



### Preferred Member Pricing

Receive preferred member pricing and cost savings.

## MEMBER SAVINGS OPPORTUNITIES

### Industry-Leading Conferences

Connect with leaders across the industry to discuss market trends and best practices.



### Trustworthy Selling

This sales effectiveness program has proven results: over **30,000 graduates** with **25 percent** increase in productivity and a **21 percent** first-year survival rate.



### Compliance

Access our Compliance Education Platform to train employees to do the right thing, featuring our Anti-Money Laundering (AML) training for producers and home office employees.



### Hiring Assessments

We offer a variety of **Home Office** and **Field** assessments to help you evaluate the right people for the right jobs.



## PROFESSIONAL DEVELOPMENT

### Accelerate Impact Suite

Get employees up to speed quickly and shorten time to proficiency with this suite of programs:



- Certificate Programs
- Insurance Immersion
- Industry Advantage

### Talent Mobility Suite

Develop and retain your workforce with a variety of professional designations and opportunities:



**FLMI**®, **ACS**®, **AIRC**™, and **ALMI**® designations

**Finance for Insurance Leaders**  
**Industry Advantage**  
**Insurance Immersion**

### Strategic Leadership Experience

Create transformative leaders and invest in future talent through this partnership with Wharton Executive Education.



## CONTACT US FOR MORE INFORMATION



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Navigate With Confidence