

This assessment indicates how well the candidate is likely to perform tasks related to financial sales management positions.

Leadership Performance Prediction

8

out of 10

This candidate is likely to perform well in most of the activities required for success in field leadership.

Belief in Self

Candidates with a **high** score:

- Have a high level of confidence in their ability to get things done
- Usually set challenging personal goals
- May do whatever it takes to complete a task, once they have set their mind to it



Interpersonal Orientation

Candidates with a **high** score:

- Enjoy working with a wide variety of people
- Are eager to provide support and assistance to co-workers
- Have dealings with others that are positive and rewarding



Leadership Ability

Candidates with a **high** score:

- Seek out opportunities to provide leadership and direction
- Believe strongly in their supervisory skills
- Much prefer a leading role to a supporting role



Innovative

Candidates with a **high** score:

- Are interested in finding new and better ways to do their work
- Greatly enjoy the process of brainstorming solutions to a problem
- View potential changes as opportunities to be explored



Focused

Candidates with a **moderate** score:

- Sometimes lose their concentration when there is a lot of noise and confusion around them
- Enjoy working on one or two things at the same time, but no more than that
- Can be momentarily distracted by interruptions when they are in the middle of something



Amiable

Candidates with a **high** score:

- Are seen as warm and pleasant by their peers
- Are often sought out by co-workers as trusted confidants
- Appear to enjoy social situations and put others at ease



Flexible

Candidates with a **low** score:

- May tend to push their opinions on others in a group situation
- Are known to lose their temper with co-workers
- May resist changing their plans in order to accommodate others



Organized

Candidates with a **high** score:

- Are extremely detail-oriented
- Have a system for keeping track of details
- Work in a methodical and efficient manner



[Click Here to Learn About How These Characteristics are Defined.](#)



[Interview Questions to Ask](#)



Questions?



LeaderPersona



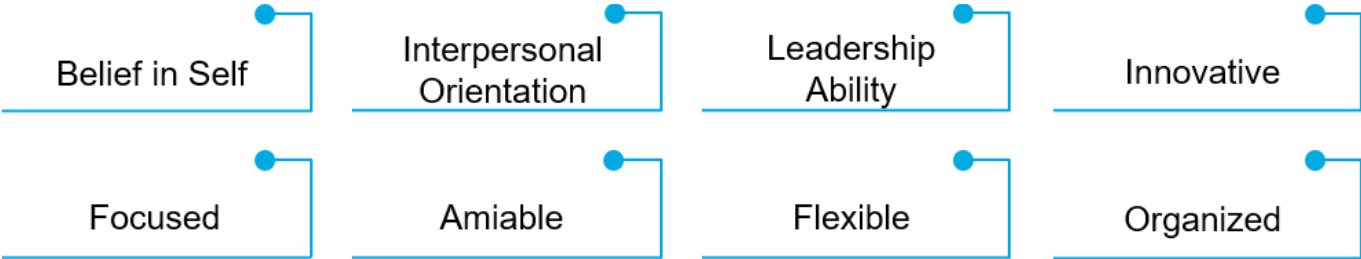
Confidential Personal Feedback Report

This assessment measures eight aspects of personality related to performance on tasks related to financial sales management positions.

Your overall score:

8
out of 10

Activities required for success in field leadership:



DID YOU KNOW?

“Be your own boss,” is one of the top three reasons young advisors say they want this job.

