

This assessment predicts a candidate's probability of success in an insurance or financial services sales career.

Can the candidate do the job?

PROCEED

8

out of 10

This score provides an assessment of the risk you are taking in contracting with this individual. The rating indicates how well a candidate's recent background aligns with the backgrounds of those who have succeeded or failed in the industry.

[Learn more about the scoring process here.](#)

Candidates scoring in this range have an **above average** chance of being a successful survivor.



How do we define success?

"Successful" financial representatives:

- Survive their first contract year
- Produce in the top half of all first-year surviving producers in the company.

Will the candidate want to move forward?

Based upon their responses, it is **not likely** that the candidate will accept this position if offered.



Questions?





Confidential Personal Feedback Report

This assessment predicts your probability of success in an insurance or financial services sales career.



Based on our requirements and your responses to the Success Predictor, the results suggest that your rating has met the threshold set by our organization.

We look forward to the opportunity of discussing this career possibility with you further.



DID YOU KNOW?

Almost 60% of today's financial representatives say this career allows them to make a difference in the lives of others.

