

Policy Services



TARGETED DEVELOPMENT

ACCELERATE IMPACT SUITE

Build a Strong Foundation

Meeting Customer Needs with Insurance and Annuities*

LOMA 281

Improving the Bottom Line: Insurance Company Operations*

LOMA 291

Customer Service for Insurance Professionals

ACS 101

Insurance Immersion*

* FLMI Level 1 Certificate in Insurance Fundamentals awarded upon completion of LOMA 281 and LOMA 291 or Insurance Immersion

TALENT MOBILITY SUITE

Develop Broad-Based Knowledge

The Policy Lifecycle: Insurance Administration

LOMA 302

Insurance Marketing: Connecting with Customers

LOMA 321

Operational Excellence for Insurance Professionals

LOMA 335

Risk Management & Product Development for Life Insurance Companies

LOMA 371

Regulation of Life Insurance Products, Sales & Operations

AIRC 421

STRATEGIC LEADERSHIP EXPERIENCE

Industry-Focused Executive Development

- Strategic Leadership Experience

COMPLETE DESIGNATIONS

Enhance Your Personal Brand

- Associate Customer Service (ACS)
- Fellow Life Management Institute (FLMI)

ADDITIONAL DEVELOPMENT ACTIVITIES

NETWORKING & LEARNING EVENTS

- Industry Conferences
- Insurance Services Committee
- Webinars

RESOURCES – STUDIES & REPORTS

- Consumer Research
- Information Center



Navigate With Confidence