

FSCP®

FINANCIAL SERVICES CERTIFIED PROFESSIONAL®

Trustworthy
Selling



THE
AMERICAN
COLLEGE
OF FINANCIAL SERVICES®

Transfer Credit Available

Those who have passed the Trustworthy Selling course are eligible to receive an automatic transfer of credit for the FA 202 Techniques for Meeting Client Needs course in the FSCP® designation program.

Designed to deliver the tools that inspire confidence and professionalism, FSCP® is a seven-course skills training program perfect for newer financial professionals and those who seek a thorough understanding of the essential techniques for success in the financial services profession.

FSCP® REQUIRED COURSES - COMPLETE TWO:

FP 99 - Foundations of Financial Planning: An Overview

FA 290 - Ethics for the Financial Services Professional

FSCP® ELECTIVE COURSES - COMPLETE FOUR*:

FA 200 - Techniques for Prospecting: Prospect or Perish

FA 201 - Techniques for Exploring Personal Markets

FA 204 - Marketing Financial Services to Women

FA 222 - Essentials of Multiline Insurance Products

FA 251 - Essentials of Business Insurance

FA 257 - Essentials of Life Insurance Products

FA 261 - Foundations of Retirement Planning

FA 271 - Foundations of Estate Planning

To request transfer of credit please call **610-526-1468** or email Registrar@TheAmericanCollege.edu

Learn more about FSCP®
THEAMERICANCOLLEGE.EDU/FSCP